



# National Association of Purchasing Management Northwest Indiana



## NEWSLETTER



[www.napmni.org](http://www.napmni.org)

May 2005

[www.ism.ws](http://www.ism.ws)

Marty Harper/NAPM-NI  
Volunteer of the Year 2004  
Timothy Timm, C.P.M., A.P.P.

2004/2005 Scholarship Winners  
Jenna Kemp - Valparaiso University  
Laura Sims - Purdue Calumet  
Rashida Petty - Purdue Calumet

### Calendar

**May 18, 2005, Wednesday**  
**Health Care in Purchasing**  
**Annual Elections + Marty Harper Award**  
Valparaiso Country Club  
2501 Country Club Road  
Valparaiso, IN



### Presidents Pen

I would like to start this newsletter with a big thank you to everyone at Elliott Turbine for their hospitality to NAPM-NI at our recent tour of their facility. Everyone there went out of their way to inform us on the services that they supply to industries across the United States and the world. I sit back and look at the diversity of the

tours which we have had in the recent years. We've learned about turbines, conveyor manufacturing and metal fabrication, compressor manufacturing, corrugated paper for boxes, behind the scenes at a riverboat and the steel mills. It emphasizes the diversity of all of our members in their daily lives. Even though we have the diversity of end products, our tasks remain united, to honestly, efficiently and ethically manage the supply chain at each of our companies. To make informed decisions which make each of our companies competitive in today's global economy.

Look at the again changing steel industry in Northwest Indiana. Just in the past five years it has gone from bankruptcy with large names such as LTV, National and Bethlehem ceasing to exist. New names, ISG and Mittal have replaced them, with new and streamlined philosophies of doing global business. Northwest Indiana will be the headquarters for a new steel testing/technology center, bringing a specific expert technical knowledge base to the area, and the area may also be the North American headquarters for this new steel giant. This has been a real rise and fall of a giant industry, unlike anything in recent history.

As hopefully warmer weather arrives, so does the end of our season. May, will be our last meeting for this season, and a wrap up of activities for us. Please make plans to attend our May meeting, as there is important business for your organization. We will be voting on by-law revisions streamlining our offices and tasks. Pam Hale has done an excellent job of

reviewing our current laws and bringing them up with the new ISM governance. We also will be voting on board members for our next season. Pam has also worked hard to develop a slate of officers, to direct NAPM-NI into the next season. I would like to thank each and every one of our current board members for their countless hours of volunteering this year, and making my task as your president much easier. I couldn't begin to explain how this group works together to accomplish the tasks at hand.

Hopefully your summer will be filled with moments of enjoyment. Even though we are all working longer hours multitasking, take a little time for yourself, your family, after all, do we live to work, or work to live? Enjoy nature and the world around you, enjoy your favorite sport, or do something which relaxes you. We have already started planning for next year's events, and look forward to sharing them with all of you.

Timothy Timm  
President



## April Plant Tour/Meeting



*NAPM-NI Members Tour Elliott Company*

On Wednesday, April 20<sup>th</sup>, 9 NAPM-NI members were given a plant tour of Elliott Company Midwest Repair Facility located at

1301 North Indiana, Crown Point, IN, a 25,000 square feet repair facility fully equipped and staffed to service virtually any make, size or type of rotating equipment. This facility in Crown Point has 23 employees, roughly half salaried and half hourly. Three gentlemen of Elliott gave us a detailed tour of their facility – Carl Apostoloff, Jack Scott, and Terry Roberts.

Elliott Company was established in 1895. Their corporate headquarters is located in Jeannette, PA. Elliott has approximately 2000 employees worldwide, and is an industry leader in the design, manufacturing and service of compressors, steam turbines, power recovery turbines and power generation equipment. Elliott team members have worked in almost every capacity of their industry. They excel in product knowledge, along with in depth experience in every market they serve – refining, chemical/petro-chemical, oil and gas, liquefied natural gas, power generation, and general industry.

We were able to see the machining areas, balance area, assembly areas, weld shop, and of course, the sandblasting area, where Scott is welcome anytime. All Elliott facilities are ISO 9001:2000 certified and support the latest non-destructive testing methods administered by certified technicians.

Elliott has been a leader in the energy systems industry for over 100 years. This fact is not easy, especially in today's market. Through commitment, dedication, focus and the physical, technical and personnel resources, Elliott has maintained that leadership position in today's market. This fact was highlighted during the tour by the quality of the personnel and facility.

After the plant tour, we went to the Patio for our dinner. Afterwards, Terry Roberts, Elliott's Midwest Zone Manager, gave us an interesting presentation which provided further information about Elliott. I want to thank Scott and his team members for providing us with an interesting and fun tour. Scott, you are an invaluable member of the Elliott team.



## May Dinner Meeting

A full evening is scheduled for the May Educational Meeting with Dinner. The meeting will be held on Wednesday, May 18<sup>th</sup> at the Valparaiso Country Club, 2501 Country Club Road, Valparaiso Indiana. In addition to having a great speaker, we will be having our annual election of officers and will be presenting the Marty Harper Award to a deserving NAPM-NI volunteer.

The guest speaker will be Kathy Hinshaw, Librarian at Davenport University. Kathy's master thesis was stress management, with a focus on the dental profession. Currently, she is working on her PhD in educational leadership with a focus on stress management. She is frequently a guest lecturer in Healthy Living and other career management classes.

This is also when we have our annual election of officers and present the Marty Harper Award to a very deserving volunteer. Your attendance at this meeting is very important. Please plan to attend – to participate in the election of officers and most especially to congratulate the recipient of the prestigious Marty Harper Award.



## Another C.P.M.!

Congratulations to Jim Semala, C.P.M., who just received his certification! We know there is a great feeling of accomplishment to complete the requirements and finally get those three letters behind your name. We're sure Jim will attest the requirements for this are not easy, but the learning process to attain them is extremely beneficial in his every day life. We need more members to make the commitment to attain this certification. Prove your knowledge to the companies that employ you. It is attainable and

**YOU CAN and NEED TO DO IT!**



Very best wishes to the following members having a May Birthday.

- ❖ Roger Mullins
- ❖ Robert Stratton
- ❖ Timothy Timm
- ❖ Scott Witzke

## In Closing...

Unfortunately I could not attend the April Plant Tour at the Elliott Company. Pam Hale once again came to the rescue and wrote the article about it that's in this newsletter. Thanks, Pam!

It sounds like it was a very informative tour and since my Grandmother was born in Jeannette, PA (they were from Belgium and were glass makers/blowers), I'm sure I would have taken particular interest in the company history. I've been doing a great deal of research lately about Jeannette, PA since I've recently received old pictures of a glassworks from a family member.

I urge you to attend the upcoming May meeting at the Valparaiso Country Club. It's especially important because we are having the annual election of officers and board members. But, more importantly, it is the time we the Marty Harper Award is presented to a deserving NAPM-NI volunteer. Please plan to be there for this wonderful acknowledgment of personal service. It's easy to sign up on our website.

Hopefully you're enjoying the spring blossoms even though it is chilly, windy & rainy. It seems to me that the flower bearing trees and shrubs are fuller and more beautiful than usual. I've sure been enjoying the ones we have and those around us.

Suzanne Sharp, Public Relations Chair