

National Association of Purchasing Management Northwest Indiana



NEWSLETTER



www.napmni.org

January & February 2006

www.ism.ws

Calendar

February 15, 2006, Wednesday

International Meeting - Transportation Issues

Speaker: Mr. Ken Ballow

Majestic Star Restaurant

1 Buffington Harbor

Gary, IN

March 22-23, 2006, Wednesday & Thursday

Free 2-Day Seminar – Dr. Russell Morey

**Sourcing/Supplier Selection and
Economic/Legal Issues**

Valparaiso University

Crusader Room - Student Union

College Ave.

Valparaiso, IN

March 22, 2006, Wednesday

Ethics

Speaker: Dr. Russell Morey

Strongbow's Restaurant

2405 US Hwy 30

Valparaiso, IN

April 19, 2006, Wednesday

Plant Tour – Commercial Vehicle Systems

525 W. U.S. 20

Michigan City, IN

NAPM-NI Contact: Timothy Timm

Rodini's Restaurant

4125 Franklin Street (U.S. 421)

Michigan City, IN

May 17, 2006, Wednesday

Supply Chain Management

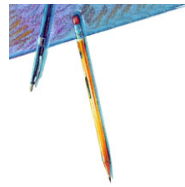
Annual Elections + Marty Harper Award

Speaker: Dr. Manu Vora

Alexander's

9144 Indianapolis Blvd.

Highland, IN



Presidents Pen

March is fast approaching, and it is recognized as National Purchasing Month. It gives us all the opportunity to brag about what we do in the Materials world. Today more than ever Materials is being asked to more and more to contribute to the success of our organizations. The impact we have on the bottom lines of the companies is being identified, and put to use.

Along with these new demands are greater opportunities for success, we just have to recognize them. We have to step outside the box and look at traditional practices as well as non-traditional practices to see and analyze what will work best for us. We are not a cookie cutter environment, so what works best for one company may not work for another. That is one of the reasons it is so important to keep up on current best practices, and enhance our learning and educational opportunities

Once again this March, NAPM-NI is offering a menu of offerings for our members. Dr. Russell Morey will once again be with us to share his knowledge in an effort to improve our lives. Please take a few moments and review our educational calendar. Complete details, dates and times will be listed there.

I know all of us are extremely busy in our professional as well as personal lives. 2006 will

be a very critical year for NAPM-NI unless we can find more volunteers to step up and govern our affiliate. I am currently in my fourth term as your president. This will be my last term. Although I have been honored and happy to hold this post, it is time for new blood to lead our affiliate forward. I have not been able to put in the focus needed this year to our affiliate. I have had some family health issues with my mother and sister, and many new requirements at work which include two software migrations this year.

There is a good team of knowledge available for anyone wishing to volunteer. There are also the Summer Leadership Conferences which offer networking opportunities and excitement to get into that new position.

I applaud all of our volunteers for the work that they do. Without each and every one of them, there would be no NAPM-NI.

Timothy A. Timm
President



January Meeting

Michelle Applebaum, Director of Michelle Applebaum Research was the guest speaker at the joint meeting held with the AWMI, Chicago Chapter. Michelle's topic was "The Outlook for 2006...is it positive?" in which she provided her insight on the steel market for 2006.

Michelle is the founder of her own consulting firm, a top-ranked steel analyst with over twenty years of steel experience.



February Meeting

Ken Ballow of the Hammond Group will be the speaker at the February meeting to be held at the Majestic Star on February 15th. Ken's topic will be Supply Management/Transportation Issues.

Ken obtained his Bachelors and Masters degree from Indiana University. He has over 20 years experience in the traffic arena. Ken will be discussing the many issues we are facing with lack of equipment, lack of drivers and other issues that have or may have delayed deliveries.



March Workshop

Don't forget to sign up for the **FREE** two-day seminar to be held in the Valparaiso University Student Union Crusader Room. One again, Dr. Russ Morey will be presenting the programs. It will be on March 23rd and 24th from 8:00 a.m. until 4:00 p.m. Your only cost is for meals - \$35.00 which includes Continental Breakfast and Lunch for both days.



Supply Management

Maximizing Opportunities. Managing Risk.

2006 Supply Management Month Poster

Greetings from ISM,

Affiliate Presidents and Affiliate PR chairs were recently mailed a sample of the 2006 Supply Management Month poster.

A digital PDF version of the poster is available online in the Affiliate Support Area of the ISM Web site under Affiliate Support Services. Follow the link to Supply Management Month Information:

<http://www.ism.ws/MembersOnly/Volunteer.cfm>

All ISM members will receive their own 2006 Supply Management Month poster in the February 2006 issue of *Inside Supply Management*[®] magazine.



News from ISM's NewsLine

LETTER FROM VICE PRESIDENT - ISM CERTIFICATION AND DIVERSITY

Happy 2006!

As most of you know, 2005 brought major changes to ISM's Certification Programs. The Certification Committee proposed to the ISM Board of Directors that ISM develop a new qualification. The ISM BOD agreed that in order to support the mission of ISM — to Lead Supply Management — we need to develop and implement that recommendation. The BOD required that this new designation be more strategic and that it encompass the broader spectrum of supply management.

The BOD also approved of the name of the new qualification — Certified Professional in Supply Management (CPSM)! The name of the new qualification emphasizes that it is geared to professionals in the supply management profession. The specifics of the examination, the recertification requirements and other program requirements will be determined shortly.

The requirement of a bachelor's degree is a frequent topic of discussion during meetings and on the Certification discussion forum. ISM fully supports that in today's business environment one must have at least a bachelor's degree in order to advance one's career.

What about the C.P.M. and A.P.P. programs?

ISM will issue new (Original or Original Lifetime) C.P.M.s through December 31, 2013. ISM will continue to support the C.P.M. through recertification. Please keep in mind that we will accept new A.P.P. applications through

February 28, 2007. However, as with the C.P.M. program, we will still accept A.P.P. reaccreditations.

If you have any questions regarding the changes occurring in ISM's Certification department, please contact us at certification@ism.ws or visit the Web site at www.ism.ws/certification.

The ISM Certification team would once again like to thank you for supporting our programs. Please continue to provide feedback on how we are doing or to make suggestions for improvement. Keep in mind it is not the ISM Certification department that represents the C.P.M. and A.P.P. programs ... it is all of you who carry these designations. We ask for your continued support as we "lead supply management!" — together.

The Certification team, the Certification Committee and I would like to thank all of you.

Here's to a great 2006!

Christina Foster, SPHR
ISM Vice President - Certification and Diversity

THIS MONTH ON THE ISM WEB SITE: SCHOLASTIC OPPORTUNITIES

There is an area on the ISM Web site that features various scholastic opportunities available to ISM members and nonmembers alike. This information is a valuable resource to you, your children, your student members, your potential student members and your current members.

If you are considering going back to school, or perhaps have children getting ready for college or already in college, the scholarship information on ISM's Web site is a potential gold mine of free education information for you.

Are you in charge of student members for your affiliate or group/forum? If so, the scholastic information could be a valuable recruiting tool for your affiliate/group/forum as you head out to

the school career day fairs. Let the students see what a valuable resource ISM could be for them as student members. Create a synergistic relationship.

The scholastic information is a valuable resource for your current members as well as potential members. Information like this allows members and potential members to realize that ISM is a resource available to assist them at the beginning of their careers as well as when they're ready to further or enhance their careers.

Information available in the Scholastic Opportunities section of the Web site includes:

- R. Gene Richter Scholarship Program for Undergraduate Students (Note: Application deadline is **February 17**)
- ISM Senior Research Fellowship Program
- ISM Doctoral Dissertation Grant Program
- Scholarships Offered by Affiliates, Groups and Forums
- Colleges and Universities Offering Purchasing/Supply Management Courses

The link to the Scholarships Offered by Affiliate, Groups and Forums lists more than 20 available scholarships!

To visit the Scholastic Opportunities area of the ISM Web site, select the Online Guides, Tools and Links navigation tab on the left side of the Home Page. Then click on the link for Scholastic Opportunities.
(www.ism.ws/OnlineGuides/Scholastic.cfm)



The following members have had or are having a January or February Birthday. Please wish them a Happy Birthday!

January:

- ✚ Martin Harper
- ✚ Steve LeDesma
- ✚ Scott Shacter
- ✚ Guy Ausmus

February:

- ✚ James Swistek
- ✚ D Wayne Parker
- ✚ Maureen Ison
- ✚ Suzanne Sharp



In Closing...

It seems like yesterday was Christmas, and now it's Valentine's! Before we know it, our NAPM business season will be over for another term. Please consider volunteering to serve in any way you can. It is truly rewarding to serve. You will get to know and become friends with some of the greatest people. You will get a lot more out of the organization both on the local level and the national level, because you'll be more interested in and you'll care more about our organization. There are many ways in which you can serve. You can spend as much time as you like – from an hour or two every once in a while to a few hours per month. The choice is completely yours. So, when one of the officers asks, please respond "YES!" It's that easy!

Happy Valentines Day to All!

Suzanne Sharp

Public Relations Chair