



National Association of Purchasing Management Northwest Indiana



NEWSLETTER



www.napmni.org

February 2009

www.ism.ws

2009 Calendar

February 18, 2009 Wednesday

Plant Tour-

FEDEX Distribution Center
1515 Gostlin Street
Hammond, IN 46327-3113

Dinner

Freddy's Steakhouse
6442 Kennedy Ave
Hammond, IN 46323

March 18, 2009 Wednesday

Educational Meeting

Presentation By David Fisher 2008 Scholarship Winner

Café Borgia
10018 Calumet Ave
Munster, IN 46321

April 15, 2009 Wednesday

Plant Tour-

Bass Pro Shop
6425 Daniel Burnham Drive
Portage, IN 46368

Dinner

Bass Pro Shop
6425 Daniel Burnham Drive
Portage, IN 46368

May 20, 2009 Wednesday

Educational Meeting- Election- Marty Harper Award

T. J. Maloney's (Holiday Star & Radisson Hotel)
I-65 & US 30 800 E 81st Ave.
Merrillville, IN 46410

NAPM-NI Officers 2008-2009

President

Jim Grady

1st VP

Pam D. Hale, C.P.M.

2nd VP

Doug Beal, C.P.M.

Treasurer

Donna Meeks, C.P.M., A.P.P.

Secretary

Skip Smith, C.P.M.

Communications & Newsletter Chair

Timothy A. Timm, C.P.M., A.P.P.

Membership Chair

Sharon Duracz, C.P.M.

International Chair

Patty Grove, C.P.M., A.P.P.

Professional Development Chair

Debra Cavey

Programs Co-Chairs

Sharon Duracz, C.P.M., & Debra Cavey

Scholarship Golf Outing Chair

Charlie Ward, C.P.M.

January Joint Meeting- AWMI/ NAPM-NI

The ever changing winter weather of Northwest Indiana forced the cancellation of our January meeting. Heavy snows and sub zero temperatures were to blame, but that is beyond our control. AWMI did re-schedule their meeting, however it was in the Oakbrook, IL area in February. The board decided that with the distance and proximity to our February meeting we would not attend. We will plan to joint AWMI again next January for our joint meeting.

February Meeting

Wednesday February 18 NAPM-NI will conduct a plant tour of the FedEx Facility at 1515 Gostlin Street, Hammond, IN We will see first-hand how FedEx moves the volume of packages through their system to get them to their destination. Be sure to dress warm, this is a

distribution center, not an office! After our tour we will gather at Freddy's Steakhouse, 6442 Kennedy Ave Hammond, IN for our meal. Mark your calendars now and make your reservations for this meeting.

To RSVP: <http://www.napmni.org/phorm/rsvp.htm>

While you are there check out the rest of our web site!

If you registered for the C.P.M., now what??

Ok, it is the new year, you registered for your C.P.M. . now what? Don't let this year get away from you, keep pace with your studies and make a schedule to take your exams, deadlines, December 31 will be here before you know it! For more information, visit the Professional Credentials section of the ISM Web site or e-mail certification@ism.ws.

Last day to **take** the C.P.M. exams:

December 31, 2009

Last day C.P.M.'s may **take** Modules 3 & 4 for recertification:

December 31, 2009

Last day to **apply** for C.P.M. designation:

December 31, 2013

Last day to **register** for the C.P.M. to CPSM bridge exam:

December 31, 2013

Last day to **take** CPSM bridge exam:

December 31, 2014

ISM VOTE- Your Vote is Important!

The 2009 Proxy for the Annual Meeting of Members of the Institute for Supply Management, Inc.™ (ISM) was mailed to you on January 8, 2009. You are being asked to vote on the election of ISM Board members. The report of the vote and other business of the organization will be made at the Annual ISM Membership Meeting that will be held on Thursday, February 12, 2009 at 11:30 a.m. Mountain Standard Time at the headquarters of ISM at 2055 E. Centennial Circle, Tempe, Arizona.

How can you register your vote?

The ballot and voting instructions were mailed to you on January 8, 2009. You have the option of voting your Proxy via the Web, fax or mail. It is easy and confidential. Vote on the WEB

Please go to www.ism.ws/vote to find the link to the ballot.

You will need your **Election PIN** and your **ISM Member ID** that were mailed to you on January 8, 2009. You need both numbers to access the online ballot.

Once you have logged on, follow the online voting instructions.

Online voting begins January 8, 2009, and ends at 11:30 a.m. Mountain Standard Time (MST) February 12, 2009.

Vote by FAX

Mark your Proxy you received in the mail, by placing an "X" in the appropriate box(es).

Fax your completed Proxy ballot to +1 480/752-7890 by 11:30 a.m. MST on February 12, 2009.

You must sign your ballot.

Vote by MAIL

Mark your Proxy that you received in the mail by placing an "X" in the appropriate box(es).

You must sign your ballot.

Mail your Proxy ballot in return envelope provided. Mail to: ISM Election Processing, P.O. Box 22160, Tempe, AZ 85285-2160, USA. Mailed Proxies must be received no later than 11:30 a.m. MST on February 12, 2009. Please allow sufficient time for delivery.

If you have any questions about your ballot or you need a replacement ballot, e-mail jkellerman@ism.ws or call 800/888-6276 or 480/752-6276, extension 3023.

A brochure containing the following information was included with your mailed Proxy and explains each issue on the Proxy.

Proposals as Outlined on Ballot

1. Election of the ISM Board of Directors

The ISM Bylaws provide that the Nominating Committee recommends a slate of individuals to serve on the ISM Board of Directors. The Bylaws further require a membership vote, either in person or by proxy, to elect the candidates proposed by the Nominating Committee.

The current Nominating Committee is comprised of four members from the Board of Directors, two ISM members selected by the Board chair and ISM's CEO. A current Board member chairs the Nominating Committee. The Committee's goal is to recruit leaders of either gender who come from diverse economic sectors and ethnic backgrounds, and who bring individual skills to leading our Institute. Individuals may be involved in supply management or other fields that the Nominating Committee believes will help the Institute with its mission to lead supply management. A Board member's term is four years, and begins at the Board meeting following the Annual Meeting also to be held on February 12, 2009.

Your Board unanimously recommends your vote "For" this outstanding group of individuals.

Jean Baderschneider, Term: 4 years

Vice President, Global Procurement, Exxon Mobil Corporation

Jean Baderschneider is vice president, global procurement for Exxon Mobil. In this position, she is responsible for procurement, strategic sourcing, supply chain management, warehousing and accounts payable worldwide.

Baderschneider joined Exxon Mobil in 1983. Her experience includes assignments in refining, marketing, exploration and producing as well as corporate-level assignments. She is currently a member of the CAPS Research Board of Trustees, the Senior Advisory Council of the Corporate Executive Board and the Executive Board of the National Minority Supplier Development Council (NMSDC). She is also a member of the Advisory Council of the ILR School at Cornell and a member of Cornell's President's Council. She has a Ph.D. from Cornell University.

Sidney Johnson, Term: 4 years

Vice President, Global Supply Management, Delphi Corporation

Sidney Johnson is an ISM member.

Johnson is vice president, global supply management at Delphi Corporation. Johnson is a member of the Delphi Strategy Board, the company's top policy-making group. Additionally, Johnson serves as the executive champion for the DGSM Task Team.

Johnson began his career in 1988 at General Motors. In 1995, he began work with Delphi as a supplier quality manager at the former Delphi Interior Systems in Warren, Michigan. In 2000, Johnson was promoted to director, North America purchasing for Delphi Packard Electric Systems and later was named director, global supply management for Delphi Packard Electric Systems. In February 2006, Johnson was named to his current position of vice president, global supply management.

Johnson holds a Bachelor of Science degree in industrial engineering and technology from Central State University in Wilberforce, Ohio. He holds a master's degree in industrial management from Wesleyan University in Indianapolis.

Craig Reed, Term: 3 years

Senior Vice President, Supply Chain Management, Eaton Corporation

Craig Reed is an ISM member.

Reed was nominated and approved to fill an open one-year term for the 2008 year. He is now nominated to serve the remaining three years of a Board member's four-year term.

Reed is senior vice president, supply chain management for Eaton Corporation, a global diversified power management company. In this position, he leads global policy and functional alignment for supply chain management worldwide for Eaton Corporation.

Prior to joining Eaton Corporation, Reed was vice president, global sourcing for MeadWestvaco's Consumer Solutions Group, and held responsibility for the procurement and supply management of more than 50 production plants and administrative operations around the world. He also has supply chain management experience with Delta Air Lines, Deere & Company, BMW Manufacturing and Honda of America Manufacturing.

Reed is a speaker for the profession and has presented at universities as well as conferences on such topics as strategic sourcing, supplier management, development and supplier diversity. He has also helped to develop a Supply Chain Advisory Board for Clark Atlanta University and is a founding member of the Conference Board's, Global Outsourcing and Offshoring Council.

Reed received his Bachelor of Science degree in economics from Florida A&M University and his MBA degree, with a supply chain management concentration, from Arizona State University.

Ronald Schnur, Term: 4 years

Vice President, Procurement and Supplier Management, Sears Holdings Corporation

Ronald Schnur is an ISM member.

Schnur is vice president procurement and supplier management for Sears Holdings Management Corporation. In this position, he is responsible for procurement and supplier management activities for all non-merchandise goods and services. Schnur's team of procurement and supply management professionals works across the enterprise to influence and leverage supplier capabilities in areas such as facilities, supplies, IT, marketing, travel, printing and paper. His team is also responsible for corporate aviation, e-sourcing and supplier diversity.

Prior to joining Sears Holdings, Schnur was vice president, strategic sourcing for Coors Brewing Company in Golden, Colorado. In this position, he held responsibility for all procurement and supplier management activities encompassing raw materials, packaging, corporate services and supplier diversity. Schnur has held procurement and supply leadership positions in several other organizations, including Eaton Corporation and Chrysler Corporation. Schnur received

his bachelor's degree from Indiana University — Bloomington and his MBA degree from The Pennsylvania State University. He is a board member of the National Minority Supplier Development Council as well as its Corporate Plus Committee. He serves on the Pennsylvania State MBA Advisory Board and has served as a curriculum adviser for Pennsylvania State's supply chain management program. In addition, he has served on the Conference Board Procurement Council, Purchasing Roundtable and the Denver Hispanic Chamber of Commerce. He is the 2006 recipient of the Robert Pashek Award from The Pennsylvania State University for contributions made to enhancing the logistics and supply chain management profession.

The complete ISM Bylaws can be accessed on the ISM Web site by selecting About ISM, Association Governance and then ISM Bylaws.

Remember, your Proxy ballot must be received by the Institute for Supply Management™ by 11:30 a.m. Mountain Standard Time, February 12, 2009.

This Month on the ISM Web Site: Research Tools

ISM has compiled a library of research information to help you in your daily quest for professional tools.

Here is a sample of just a few of the many tools compiled to assist you.

ISM Resource Guides

These are "packets of information" on a variety of supply management subjects. Each guide includes five to 10 articles from various ISM publications, suggested reading lists, valuable links to related Web sites, plus contact information for a variety of other resources and information on each topic.

ISM Bid Specifications Database

Need to draft a bid document for your organization but don't want to start from scratch? Try finding a close match in the Bid Specification Database to use as a template! ISM has compiled hundreds of statements of work (SOW), requests for quote (RFQ), contracts, requests for proposal (RFP) and invitation to bid documents from organizations across the country.

ISM Tool Kit

The tools listed in the ISM Tool Kit are decision-making flowcharts and other processes including: negotiations, cost analysis, price analysis and strategic profit model.

Sustainability and Social Responsibility Research

It is the mission of the ISM to foster and drive sustainability and social responsibility excellence across

the supply chain through the development of principles, and the sharing of tools, information and practices.

ISM Survey Research Results

From time to time, ISM conducts surveys of its members and other audiences to measure the impact of issues or events on the business community and supply management in particular. The results of various research projects are available here.

OPPORTUNITY

Our recruiting company is searching for our client in rural Georgia. A leading manufacturer for the commercial, industrial, and defense industries for over 50 years, is searching for a production planner. An opportunity such as this rarely presents itself for an individual with manufacturing experience to work for a company with such a track record of stability, high tenure and established credibility in its industry. The production planner will be responsible for all scheduling required for the timely manufacture of finished goods in the right priorities that achieves acceptable customer service goals, planned inventory levels and efficient utilization of available facility capacity. This position is responsible for developing projects to improve the planning process and minimize the impact of demand volatility. The scope of the position's responsibilities begins with raw material procurement and ends with finished product being added to inventory.

Must Have: *Associates Degree *Previous Production Planning in a Manufacturing Environment Preferred: *Bachelors Degree *APICS Certification

Salary to \$60K Maximum with necessary qualifications.

Some minimal relocation assistance may be available. Please forward this to people you know or e-mail a resume.

John Henkel Management Recruiters/Racine
john@mrracine.com