



# National Association of Purchasing Management Northwest Indiana



## NEWSLETTER



[www.napmni.org](http://www.napmni.org)

April 2007

[www.ism.ws](http://www.ism.ws)

### Calendar

**April 18, 2007 Wednesday**

**Plant Tour**

Monosol, LLC  
1701 County Line Road  
Portage, IN 46368

**April 18, 2007 Wednesday**

**Educational Meeting- Monosol, LLC**

Popolano's  
225 S. Calumet Ave  
Chesterton, IN 46304

**May 16, 2007 Wednesday**

**Educational Meeting- Port of Indiana Update**

T. J. Maloney's (Holiday Star & Radisson Hotel)  
I-65 & US 30 800 E 81<sup>st</sup> Ave.  
Merrillville, IN 46410

**October 17 & 18 2007 Wednesday Thursday**

**C.P.M. Review Modules 3 & 4**

Dr. Russell Morey

**2008**

**CPSM Bridge Exam Review**

Dr. Russell Morey



### President's Pen

Dear NAPM-NI Members,

Our "MEMBERS FREE" seminar held on March 21st & 22nd at Valparaiso University was a success – we had 11 attendees, and I personally thank those who attended. The next step for those who did attend, but do not have their C.P.M., is to study and go take the tests. Do not procrastinate – just DO IT!!!

Then you will be ready for our next seminar series on October 17th and 18th for C.P.M. Module #3 & #4. Russ Morey just confirmed that he has those dates available. Then do the same thing – study and take the tests. By the end of 2007, you will have your C.P.M. If are interested in attending this next training session in October, please send an e-mail to either Deb Cavey, [debra.cavey@chicagogsb.edu](mailto:debra.cavey@chicagogsb.edu); or me [Pamela.hale@mittalsteel.com](mailto:Pamela.hale@mittalsteel.com). We will be revising the flyer and e-mailing to our membership in September. But NOW is the time to block that time on your calendar and stay on track for the goal and reward.

After reading the latest ISM info about the Certified Professional in Supply Management (CPSM), a couple of options come to mind for future training sessions. One idea is offering a seminar sometime next year for the Bridge, which will be a single exam covering contemporary subject matter and content not covered in the current C.P.M. Exam. This Bridge exam is 180 questions. I will need to attend that training session. I hate tests! In this case, I

would rather speak in front of a crowd, than take the test. Oh, well.

Donna Meeks, our Treasurer, will be e-mailing the NAPM-NI invoices to our membership by May 13th. Please do not procrastinate. When you receive Donna's e-mail, just renew and get your membership paid for 2007-2008. If you choose NOT to renew, please e-mail Donna donna.meeks@mittalsteel.com or me PRIOR to June 30th. There is a small grace period between 6/30 – 7/15. Then after 7/15, you will pay the penalty. Last year, our organization lost money because we had to either call or send additional e-mails as to the status of some members. We have a drop dead date with ISM in reporting our membership. We had to follow-up with those members who did not respond, so we missed the deadline for deleting members. So please be diligent in paying your NAPM-NI invoice. Remember, in this scenario, NAPM-NI is the supplier and what supplier does not want to get paid on time.

Hope to see you at our next meeting – Mono-Sol Tour. Bob Stratton has graciously offered a tour of his company. Thank you, Bob. See details in our newsletter and meeting notice. Take care. Pam

### ***NAPM-NI April Plant Tour***

#### **NAPM-NI APRIL, 2007 MTG. INFO**

DATE: Wednesday, April 18, 2007

TIME: 4:00pm Monosol Tour  
5:30pm Registration  
6:00pm or earlier – dinner  
educational event

LOCATION: Monosol Tour  
1701 County Line Road  
Portage IN 46368  
219-762-3165

Popolano's  
225 South Calumet Avenue  
Chesterton, IN 46304  
219-879-7388

SPEAKER: Monosol  
TOPIC: Tour Highlights  
COST: \$0 for Members  
\$20 for Non-Members

PLEASE RSVP ASAP – NO LATER THAN Monday, 4/16/07

GO TO THE WEBSITE (<http://www.napmni.org>)

#### **Directions to MonoSol LLC**

Hwy 12 Westbound – Proceed past the Ogden Dunes South Shore Line Station to County Line Road (4 way stop) and turn left. Go south about ½ mile. The plant is on the left.

I-94 Eastbound or Westbound – Exit at Ripley Road (Hwy 51) North. Proceed north ¾ mile. Turn right at the traffic signal onto Hwy 20. Go 0.9 mile east to the County Line Road traffic signal. Turn left and proceed north ½ mile. The plant is on the right.

Hwy 20 Westbound – Proceed to County Line Road and turn right at the traffic signal just after you cross under I-94. Go ½ mile north. The plant is on the right.

The street address is:

MonoSol, LLC  
1701 County Line Road  
Portage, IN 46368

**Parking:** Ample parking is available in the front lot.

#### **Additional Information:**

- All tour participants must sign a facility non-disclosure agreement and complete a short safety training session
- Do not use Map Quest for directions. Instead enter "MonoSol LLC" and "Portage, IN" into Google Maps "Find Businesses"
- If you are coming from the east on Hwy 20, you may pass MonoSol RX. MonoSol RX is not affiliated with MonoSol LLC.

### ***NAPM-NI MARCH RECAP***

Well, another month behind us, and hopefully a successful one for everyone. Spring is trying to make it's appearance, slowly but surely, and a few nice days go a long way to curing the winter blues! NAPM-NI celebrated National Purchasing Month with an excellent two day seminar on C.P.M. Review, Modules 1 & 2, with Dr. Russell Morey. We also called upon Dr. Morey's expertise for our monthly educational event, on Strategic and Tactical Purchasing- Working as a Team. Those of you who attended I am sure will attest to the wealth of

information Dr. Morey presented during all of the sessions.

We are working with Dr. Morey now to present Modules 3 & 4 of the C.P.M. Review this fall, hopefully during October. We will keep you posted on this as the date firms.

With only two more meetings ahead of us this season, we still need your input. I have received a good number of responses back on the member information updates, but am still looking for more. We also need your input on programs for the upcoming season, and other events. It looks like we have one plant tour arranged for next year already, Task Force Tips in Valparaiso, thanks to member Eric Haverstock.

We are still looking for volunteers for our Scholarship Committee, which does not require hours of time invested. Our membership has started to rise again and hopefully this is a positive step for our affiliate. We need leaders for our affiliate out of our ranks! Remember this is your affiliate. Many of us have been volunteering on the board for many years. We need new ideas, new direction, and new visions. Thos all come from new board members.

### **Summer Leadership Workshops**

ISM Leadership training workshops are tailored specifically for affiliate leadership. The workshops offer invaluable networking opportunities as well as sessions addressing both tactical and strategic training necessary to run a successful affiliate. The 2007 Workshops will be at the following locations/ dates.

June 22- 23, St Louis, MO

July 6-7, Las Vegas, NV

July 20-21, Baltimore, MD.

Anyone interesting in becoming a board member has the opportunity to attend these sessions to learn and network with others in similar board positions.

### **CPSM- The New Certification**

#### **Requirements:**

A bachelor's degree from a regionally accredited institution and at least five years of full-time professional supply management experience (non-clerical, non support) is required for the CPSM. Candidates must also pass all three CPSM Exam sections.

Current C.P.M.s who hold a bachelor's degree from a regionally accredited institution can take a Bridge Exam to earn their CPSM. These candidates must also have at least five years of full time professional supply management experience.

### **CPSM EXAM**

The CPSM Exam will consist of three separate exam sections which together will cover the main segments of supply management. Exam content will address today's supply environment and such workplace complexities as risk, strategic sourcing, technology, and increased skills needed for supply professionals to drive value in their organizations.

The three CPSM Exam selections are:

- Foundation of Supply Management
- Effective Supply Management Performance
- Leadership in Supply Management

ISM will have a Bridge Exam for C.P.M.s (who hold a bachelors degree from a regionally accredited institution and meet the experience requirements) to attain the CPSM. The bridge will be a single exam covering contemporary subject matter and content not covered in the current C.P.M. Exam.

### **CPSM Recertification**

Candidates must earn 60 Continuing Education Hours (CEHs) during their current CPSM certification period. At least 40 CEHs must be educational in nature. Up to 20 CEHs may be earned in the professional contributions category. ISM does not need to pre-approve CEHs for recertification.

Candidates will be able to retake CPSM Exam Sections for 20 CEHs each, but only in their last year of qualification or during their grace period.

Lifetime CPSM status will not be offered. Because the profession is continuing to increase in complexity, continuing education will play a major role in making sure supply managers stay current on the latest supply management best practices.

### **Is the CPSM for ME?**

The CPSM is for those individuals who provide leadership by aligning resources to define and satisfy diverse internal and external customer needs through the acquisition and ongoing management of materials and services. The CPSM focuses on strategic supply management and contains the most comprehensive body of knowledge in this area.

The CPSM has been developed by nearly 100 subject-matter experts in supply management from the following areas: Disposition/ Investment Recovery, distribution, Inventory Control, Logistics, Materials Management, Packaging, Product/ Service/Development, Procurement/ Purchasing, Quality, Receiving, Strategic Sourcing, Transportation/ Traffic/ Shipping, Warehousing, Outsourcing Issues and Production Management/ Manufacturing Supervision.

The CPSM certification will enable professionals to gain a clear understanding of their organization's supply operation and enable managers to take an active role in critical decisions. Each step in the development of an organization's products and/ or services is controlled by supply management. Current evolution of the profession dictates that a strategic level certification is needed for professionals to effectively implement innovative supply strategies throughout the entire organization.

The CPSM will be a milestone for those professionals who take ownership of their careers. Surveys indicate those with professional designations report higher annual compensation than those without certification. Pursuing your CPSM certification is your chance to leverage your knowledge and experience into career advancement.

### ***Changes to the C.P.M. Program***

The last day to apply for the Original (or New) C.P.M. designation is December 31, 2013. However the last day to register for the C.P.M. Exam is December 31, 2008.

The last day to register for the C.P.M./CPSM Bridge Exam is December 31, 2013.

The C.P.M. program changes came from ISM's Certification Committee and are supported by findings of the research study conducted with Knapp & Associates International Inc. Foremost among the study's conclusions is that pronounced changes in the field demand a new professional qualification that reflects higher skill levels across the entire spectrum of supply management.

### ***Keep updated on the CPSM Program***

CPSM information will be provided on the ISM Web site, in Supply Line 2055: Certification Update, in Newslines, through affiliate leadership and via e-mail

updates to subscribers. Be sure to sign up for CPSM updates.

If you have questions or comments, contact ISM Certification at [certification@ism.ws](mailto:certification@ism.ws).

# IMPORTANT REQUEST

Dear NAPM-NI Member,

Please excuse the interruption, however NAPM-NI needs your important input and feedback. First I would like to apologize for not being in contact as much as we should have this year. There have been so many changes in people's places of employment, responsibilities, hours and contact information that we have lost track of many of you.

The first thing I would like to do to try to reconnect with you and improve this is to verify how and where you would like to receive correspondence.

Would you like us to return to a paper version of the NAPM-NI Newsletter mailed to you?

\_\_\_\_\_ yes      \_\_\_\_\_ no

Would you prefer the current electronic version which is e-mailed or web accessible?

\_\_\_\_\_ yes      \_\_\_\_\_ no

Where you would like this information sent? Home or work, and what is the current contact information for you?

NAME \_\_\_\_\_

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY, STATE, ZIP \_\_\_\_\_

PHONE- WORK/ HOME \_\_\_\_\_

e-mail- WORK/ HOME \_\_\_\_\_

With this information we are going to make an attempt to keep you better informed on your affiliate happenings.

Each ISM member is also responsible for updating your own information on the ISM web site. Keeping this information current is important as it allows ISM to keep in contact with you, and allows us to mirror our information against theirs to stay in touch. Please take a few moments and go to the ISM web site, <http://ism.ws/>, log into MEMBERS ONLY, MEMBER INFORMATION AND ONLINE TOOLS, ADDRESS UPDATE FORM, and update your information there also.

If you could return this information to me by mail, or e-mail it would be appreciated!

Timothy Timm, C.P.M., A.P.P.  
7355 W. Oakmeadow Drive  
Laporte, IN 46350  
[ttimm@csinet.net](mailto:ttimm@csinet.net)

Thanks  
Tim