



National Association of Purchasing Management
Northwest Indiana



NEWSLETTER



www.napmni.org *June 2005* *www.ism.ws*

Marty Harper/NAPM-NI
Volunteer of the Year 2004

Pamela Hale, C.P.M.

2004/2005 Scholarship
Winners

Jenna Kemp - Valparaiso University

Laura Sims - Purdue Calumet

Rashida Petty - Purdue Calumet

Calendar

September 19, 2005, Monday
Scholarship Golf Outing
NAPM-NI Contact: Charlie Ward
Valparaiso Country Club
2501 Country Club Road
Valparaiso, IN

September 21, 2005, Wednesday
Being Assertive
Speaker: Larry Lukasik
Tiebel's Restaurant
US 30 & US 41
Scherverville, IN

October 19, 2005, Wednesday
Speaker: Ron Crabtree
Zuni's
2907 45th Street
Highland, IN

November 16, 2005, Wednesday

TBD
The Patio
7706 South Broadway
Merrillville, IN

January 11, 2006, Wednesday (2nd Wed. of Month)

AWMI Joint Meeting – Industry Outlook for 2006
Center for Visual & Performing Arts
1040 Ridge Road
Munster, IN

February 15, 2006, Wednesday

International Meeting
Majestic Star Restaurant
1 Buffington Harbor
Gary, IN

March 22-23, 2006, Wednesday & Thursday

Free 2-Day Seminar – Dr. Russell Morey
Sourcing/Supplier Selection and
Economic/Legal Issues
Valparaiso University
Crusader Room - Student Union
College Ave.
Valparaiso, IN

March 22, 2006, Wednesday

Ethics
Speaker: Dr. Russell Morey
Strongbow's Restaurant
2405 US Hwy 30
Valparaiso, IN

April 19, 2006, Wednesday

Plant Tour – Commercial Vehicle Systems
525 W. U.S. 20
Michigan City, IN
NAPM-NI Contact: Timothy Timm
Rodini's Restaurant

4125 Franklin Street (U.S. 421)
Michigan City, IN
May 17, 2006, Wednesday
Supply Chain Management
Annual Elections + Marty Harper Award
Speaker: Dr. Manu Vora
Alexander's
9144 Indianapolis Blvd.
Highland, IN



Presidents Pen

It looks and feels like summer is finally upon us. Children are out of school, and vacations replace our days at work. It is hard to believe 2005 is almost half started, where did the time go?

The Chicago Leadership Conference was just completed the first week of June. What a conference it was this year! Three other NAPM-NI Board Members were able to attend, and bought back a wealth of information. It seems everyone who attends the sessions comes back with a new sense of excitement and ambition. I had some great opportunities at this conference to present two different workshops, and co-host a roundtable discussion with Affiliate Presidents, Vice Presidents and Past Presidents. It is rewarding to sit through closing sessions and hear some of the concepts presented repeated as action items for affiliates. I also helped out at three other sessions and had an Affiliate Support Council meeting on Sunday before coming home. Whew those were some busy days, glad they are over for now! I did manage to pick up a flu bug along the way which slowed me down a bit.

Listening to attendees at the conference it is interesting to hear some of the stories of their affiliates, both large and small. Lack of volunteers, board members not getting along, low attendance at educational meetings. It is encouraging to know that NAPM-NI doesn't have many of those problems. We could always use more volunteers, but other than that we have a prosperous group. Let me ask you a question, what do you see NAPM-NI as in 5

years, 10 years? Will we still be in existence? What will the supply world be like in that time? Will NAPM-NI still add value to the Supply world of Northwest Indiana? How many of our companies will still exist the way they do today? These are some difficult questions as we try to plan for the future.

Enjoy the rest of your summer with your families, won't be long and our season will begin again. We have a great year planned for you!

Timothy Timm, President



May Dinner Meeting

The last educational meeting with dinner held on May 18th proved to be a full evening.

The guest speaker was Kathy Hinshaw, Librarian at Davenport University. Kathy's master thesis was stress management, with a focus on the dental profession. Currently, she is working on her PhD in educational leadership with a focus on stress management. She is frequently a guest lecturer in Healthy Living and other career management classes. She gave a powerful and informative presentation about how to identify what causes stress and how to deal healthily with it, both on the job and in our everyday lives.



Mary Palmer, A.P.P. with Kathy Hinshaw



New Members

The board at their May meeting approved two new members. Please welcome NiSource employees Delores Stillson and Bob Sellers.



Jim Semala, C.P.M. and Delores Stillson



Martin Harper Award

The third annual Martin E. Harper Volunteer Award was presented at the May meeting. This award is to recognize the efforts of a current member for his or her outstanding efforts during the year. This recipient will be recognized throughout the following year with credits in this newsletter, on our NAPM-NI website and will receive a years paid membership.

This year's recipient is one of the most deserving candidates. We are proud to announce that this year's outstanding volunteer is Pamela Hale, C.P.M. **Congratulations Pam!**



Pam Hale Receiving the Martin Harper Award from Timothy Timm



2005-2006 Officers and Board Members

The election of Officers and Board Members took place at the May Educational Meeting.

Those elected were:

President	Timothy Timm
1st VP	Milton Reed
2nd VP	Pam Hale
Secretary	Mary Palmer
Treasurer	Donna Meeks

To replace the 3 member-at-large positions are the following committees:

Administrative Committee:

- Communication, Newsletter & Website - Suzanne Sharp
- Membership - Karry Rogers
- Marketing – Volunteer Needed

Professional Development Committee:

- Scholarship - Milton Reed
- Golf Outing - Charlie Ward
- Programs - Sharon Duracz & Pam Hale
- Pro-D - Suzanne Sharp
- International - Patty Grove

A Word of Thanks...

Dear NAPM-NI members, I want to thank Timothy Timm, Milton Reed, Donna Meeks, Suzanne Sharp, Patty Grove, Mary Palmer, Charlie Ward, Debra Lopez, Karry Rogers, and Steve LeDesma (our Board) and members of NAPM-NI.

I am deeply touched receiving this year's Marty Harper Award. This organization is much more than just a group of people, you are my close friends. I remember my first NAPM-NI meeting. Since then, so many things have changed. Most of all though, our people are our most rewarding gift to others, like myself.

You have helped me through so much over the past years in my life. First, I left I/N Tek and I/N Kote due to my husband's illness. While I was President, I was coping with Ron's illness. Then Ron went home to Our Lord. While dealing with my loss and semi-retirement, I was able to rely on my dear friends in this organization. Whenever I needed help, you were there - no matter what. This organization offers not only professional and networking opportunities, but also personal friendships.

You are such wonderful, loving, kind and fun people to be around. Thank you so much for being a part of my life.

God Bless. Take care. See you in September.
Pam



Scholarship Golf Outing

The Annual Scholarship Golf Outing will be at the Valparaiso Country Club on Monday, September 19th. Registration begins at 12:00 p.m. Shotgun Start is 1:00 p.m. The \$110.00 per person fee includes lunch, golf (including cart), dinner, drinks on the course and a gift. Prizes for 1st, 2nd, 3rd and special holes will be awarded.

R.S.V.P. date is no later than Monday, August 29th. Each foursome must include one person in the purchasing profession. The Golf Outing Form and Hole Sponsor Form are downloadable from the NAPM-NI website. For more information, contact Charlie Ward at 219-787-4467.



Leadership Training

Timothy Timm was an instructor and Sharon Duracz, Pam Hale and Mary Palmer were attendees at the Leadership Training Workshop in Oak Brook, IL on June 3rd and 4th. Pam Hale's review follows:

NAPM-NI Members,

What an experience!! I attended the Chicago – Oak Brook ISM Leadership Training Workshop June 3 and 4, 2005. I am pumped – I can't wait until our September meeting. Don't worry though, from now until then, your Board and I will be working on many items to make our organization better for you - our members. Timothy Timm, Mary Palmer, Sharon Duracz and I attended the Workshop. We met many people from the other affiliates throughout the U.S. I attended the following workshops:

- Affiliate President, VP and Board of Directors: The Necessities.

Our duties as your Board will be to review our By-Laws. Also in order to be an ISM affiliate, we must have strategic and marketing plans, which we will discuss.

- Membership Benefits: Beyond the Meetings

In this session, we were challenged to think outside the box. Some things are OK to do the same way, but some things may improve with change.

- Strategic Planning

This instructor was very good. He talked about how strategic planning is a process, not an event. It is about resource allocation. First you work harder, and then you work smarter. Work that gets measured; gets done. Strategic planning includes the element of change. Develop/Revitalize Your Affiliate Strategic Plan

The same great instructor presented this workshop, too. The mission statement, vision, goal, strategy, and objective were reviewed for affiliates. Also, we did a SWOT (strengths, weaknesses, opportunities, and threats) Analysis. This information provided some invaluable information for us.

▪ Setting a Different Bar

Different approaches to our organization were discussed. We need to look at our dinner meetings as educational events. How to bring more new people to the educational events was a hot topic – by doing this we would increase our membership, which is always a good thing.

▪ Affiliate Roundtable – Affiliate President, Vice President, and Immediate Past Presidents

In this session, we were able to work with other Board members to discuss various topics. What a great information sharing session.

This Leadership Training Workshop was very good. I would recommend that each and every one of our members make a concentrated effort to get involved in this organization. The time commitment is minimal – the rewards are huge. Take care. See you in September.

Pam



Very best wishes to the following members having a June Birthday.

- ❖ Patty Grove
- ❖ Debra Harris
- ❖ Brian Hott
- ❖ Milton Krivokuca
- ❖ Matthew Sikorski

In Closing...

It's hard to believe that another NAPM year has come to an end. Time does fly by! Next year promises really wonderful Educational Meetings and another FREE two-day seminar to be presented by Dr. Russell Morey. The Program Committee (comprised of Pam Hale, Mary Palmer, Timothy Timm and myself) believes next year will be exceptionally informative and interesting. Pam Hale really made it easy for us by having most of the work done before our meeting. Many thanks to Pam for all your hard and diligent work! Also – more thanks to Pam for writing her review of the Leadership Workshop. She wrote this for us at the last minute while preparing for the trip to Ohio for her niece's graduation. Pam, you're the Greatest!

The next NAPM-NI event will be the Annual Scholarship Golf Outing. Please try to attend and invite others, too! You may even become a Hole Sponsor – it's easy – just click on the link on our website and download the forms. Remember that it is because of this event that we were able to present three scholarships to very deserving college student this year.

Next month we'll have all the meetings and topics listed in the newsletter. This newsletter is so chock full of news that I thought it would be better to wait until next month. The website will also be updated soon with the new calendar, list of officers and board members and perhaps a surprise or two – keep checking it!

Enjoy your summer, stay cool and be safe.

Suzanne Sharp, Public Relations Chair