



# National Association of Purchasing Management Northwest Indiana



## NEWSLETTER



[www.napmni.org](http://www.napmni.org) July & August 2006 [www.ism.ws](http://www.ism.ws)

### Calendar

**September 20, 2006, Wednesday**  
**Educational Dinner Meeting**

Zuni's  
2907 45<sup>th</sup> Street  
Highland, IN 46322

**September 25, 2006 Monday**  
**16<sup>th</sup> Annual Scholarship Golf Outing**

R.S.V.P. No later than Wednesday, September 6<sup>th</sup>  
Registration: 12:00 p.m.  
Shotgun Start: 1:00 p.m.



### President's Pen

Dear NAPM-NI Members,  
Help! The alligators AND crocodiles have nipped there way up – I'm in way over my head. We just got the flyers out for our NAPM-NI Golf Outing at Valparaiso Country Club on 9/25/06. So please print the flyer and hole sponsor info – then publicize it. Each and every one of us should be a marketing manager for this worthy event. Also, the information has been posted on the website. Please have all the four-some names, hole sponsor, and money to Donna Meeks by 9/6/06.

We are still trying to finalize the 2006-2007 NAPM-NI meeting schedule. Speakers and restaurants are still needed. At this point in time, we desperately any help anyone can offer. Also, we need your help in selecting the topics

for our NAPM-NI seminar in March 21 & 22, 2007. The previous topics have been on Sourcing/Supplier Selection & Economics/Legal Issues, Ethics, and Outsourcing. Our notable teacher, mentor, and friend, Dr. Russell Morey, has asked us to choose topics that interest us. So let me hear from YOU. This seminar will be offered to our members free, except for the standard \$35 fee for food for both days.

I know everyone is overwhelmed with work, family, etc. - I am, too. But each member needs to promote NAPM-NI to your fellow workers, friends, and other business associates. Our organization is small, but mighty. We do NEED help in running this organization. This year and next year will be crucial to the survival of NAPM-NI. Little things like – volunteering to be on the Scholarship Committee, arranging a speaker for the upcoming year, or helping Suzanne by writing an article for the newsletter. For each monthly meeting, Suzanne needs a summary of the speaker's presentation. Volunteer by writing that article for her and others who could not attend that meeting.

The past six months have proved to be traumatic for me. I will not go into details, but personal and business have s-t-r-e-t-c-h-e-d me beyond my comfort limits. Actually I had not even thought of ever taking this position again because of my future plans. But here I am again because circumstances dictated it. So I'll take any offer of assistance from YOU, the members of NAPM-NI, as an answer to my prayers. Take care – Hope to see you at our first NAPM-NI first meeting on Wednesday,

September 20<sup>th</sup>. Then, you can support the Scholarship fund by attending the NAPM-NI Golf Outing on Monday, September 25<sup>th</sup>.

Take care.

Pam

P.S. If I'm lucky, I'll be able to use my new set of golf clubs once before the golf outing as a practice round for 9/25. I've had the new clubs for over two months – that's sad. Hopefully, I'll remember how to play ☺



## 16<sup>th</sup> Annual Golf Outing

It's that time again! Get out those clubs and sign up for NAPM-NI's 16<sup>th</sup> Annual Scholarship Golf Outing.

Date: Monday, September  
Registration: 12:00 P.M.  
Shotgun Start: 1:00 P.M.

Once again, the entry fee includes:

Lunch (12:00 – 12:45)

Golf including cart

Dinner

Drinks on the Course

Gift

Prizes for 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> & Special Holes

Remember that this outing helps fund the scholarships that we give away annually to very deserving students. You can help out by attending. If you don't golf, how about volunteering to help out? Either way, you're sure to have a great time with some great people!

It's easy to sign up. Sign-up and Hole Sponsorship forms (in both Word and PDF format) are posted on our website: [www.napmni.org](http://www.napmni.org). Simply click on the link on the home page.

For further information contact:

Charlie Ward  
219-787-4467  
Fax: 219-787-2274  
Email: [charles.ward@mittalsteel.com](mailto:charles.ward@mittalsteel.com)

Please plan to attend! You'll be glad you did!



## In closing...

I truly don't know where to start. How does one go about expressing gratitude when mere words do not seem to suffice?

First, at the May meeting, I was totally surprised to be given the annual Martin E. Harper Volunteer of the Year Award. Words do not come close to saying how honored I felt. Thank you so very much!

Then, as some of you know, about a week later, my job at Sager ended. I can now see it as a good thing – an opportunity for many good things.

My heartfelt thanks to everyone who has been so supportive during a difficult time, to those who have offered job suggestions, to those who have offered prayers, to those of you who "have been there" for me. You know who you are (I'd name names but I'm afraid I'd miss somebody!). You are all the greatest! It is truly an honor and a blessing to be a part of this organization and to know such wonderful people.

Now, I'm begging! We need HELP! We need to finalize our calendar for the upcoming year! Please offer any suggestion – anything that pops into your head – sometimes those are the best.

Also, please email me with topic suggestions for the FREE two-day seminar with Dr. Russ Morey. He's even running out of ideas! Pam has listed previous topics in her article. What would you like to learn?? My email address is [wrsuz@comcast.net](mailto:wrsuz@comcast.net).

Also, don't forget to sign up for the Golf Outing – either golf or volunteer to help.

***VOLUNTEER TO HELP NAPM-NI IN ANY WAY***

***OFFER YOUR SUGGESTIONS***

***GET A NEW MEMBER TO SIGN UP***

You'll have fun and work with some of the best people in the world. *Guaranteed!*

Keep cool!

Suzanne Sharp  
Public Relations Chair