



National Association of Purchasing Management  
**Northwest Indiana**



**NEWSLETTER**



[www.napmni.org](http://www.napmni.org)

September 2007

[www.ism.ws](http://www.ism.ws)

**Calendar**

**September 17, 2007 Monday**  
**Scholarship Golf Outing**  
**Educational Meeting to follow**  
Valparaiso Country Club  
2501 Country Club Road  
Valparaiso, IN 46383

**September 17, 2007 Monday- Evening**  
**NAPM-NI Scholarship Discussion**  
Valparaiso Country Club  
2501 Country Club Road  
Valparaiso, IN 46383

**October 17 & 18 2007 Wednesday Thursday**  
**C.P.M. Review Modules 3 & 4**  
Dr. Russell Morey

**October 17, 2007 Wednesday**  
**Educational Meeting- Dr. Russell Morey**  
Strongbow's Inn  
2405 E US 30  
Valparaiso, IN 46385

**December 7, 2007 Friday**  
**Christmas Gala**  
T. J. Maloney's (Holiday Star & Radisson Hotel)  
I-65 & US 30 800 E 81<sup>st</sup> Ave.  
Merrillville, IN 46410

**January 16, 2008 Wednesday**  
**Joint Educational Meeting AWWI/NAPM-NI**  
Center for Visual & Performing Arts  
1040 Ridge Road  
Munster, IN 46321

**February 20, 2008 Wednesday**  
**Educational Meeting- NWI BP Expansion**  
Phil Schmidt's  
1205 Calumet Ave  
Whiting, IN 46394

**March 19, 2008 Wednesday**  
**Educational Meeting**  
Strongbow's Inn  
2405 E US 30  
Valparaiso, IN 46385

**April 16, 2008 Wednesday**  
**Plant Tour-**  
Task Force Tips  
2800 E. Evans Ave  
Valparaiso, IN 46383  
**Educational Meeting**  
Popolano's  
225 S. Calumet Ave  
Chesterton, IN 46304

**May 21, 2008 Wednesday**  
**Educational Meeting- Election- Marty Harper Award**  
T. J. Maloney's (Holiday Star & Radisson Hotel)  
I-65 & US 30 800 E 81<sup>st</sup> Ave.  
Merrillville, IN 46410



**President's Pen**

**NAPM-NI Members,**

Summer is flying by – not good. I have played golf ONLY three times so far – NOT GOOD. Everything is in full swing for the NAPM-NI golf outing on September 17. Please print the flyer and circulate – we want this to be the best ever! PLEASE support it - this is your organization, not ISM's, your Board's – BUT YOURS.

Also, we need to recruit new members into NAPM-NI. We have lost so many people due to various reasons. I know you have heard the Board and I talk about how this organization is in jeopardy due to lack of volunteerism, attendance at meetings, and new members. So each of

us should make an easy goal – bring 1 new person to a meeting this year. If half or a quarter of those people would become members, NAPM-NI would be in so much better shape. Just think - if everyone did this, NAPM-NI would be going UP instead of down.

HELP – I just found out from Donna, our Treasurer, we only have 8 four-somes for our Scholarship outing. PLEASE PUBLICIZE – EMAIL YOUR FRIENDS AND SUPPLIERS TO SUPPORT THIS WORTHY EVENT. The info is posted on our website. The cut-off date is 9/5.

Sorry but this article is short and sweet and to the point. I need to recruit more golfers for our outing - Please do the same. Take care. See you in September. Pam

### **Summer Leadership Workshops- Recap**

I had the opportunity to attend two of the Summer Leadership Workshops this summer, St Louis, and Baltimore. I cannot begin to tell you all of the networking opportunities available at these sessions. One underlying message in all of this, you met people who are going through the same things that we are. NAPM-NI is not alone with the challenges we face. I don't think I talked or heard from a single affiliate who wasn't worried about their survival, their own governance. I was able to attend one session on getting Generation X involved in ISM/NAPM. It really didn't tell me anything we at NAPM-NI have not already tried. We each have our own demands, family, work, and balance whatever time is left with volunteering and relaxation.

What we have been talking about for the past three plus years is getting very focused for us. If we do not get new volunteers, and increase membership, NAPM-NI will cease to exist. I believe we have given value to our members, but in order to continue this we need EVERYONES help.

I also was able to talk a little with the new ISM Chairperson, Lisa Martin while in Baltimore. ISM is going through many changes as well. The new CPSM certification is one of them. As you may or may not already know, the A.P.P. is no longer in effect. The C.P.M. is slowly being phased out in favor of the CPSM. I asked some very pointed questions, which I did not get answers to, yet. What were the expected number of CPSM's to be issued within 2 years, 5 years, 10 years. (basic market research) If anyone did the research, no one was willing to share it, or get Lisa the answers.

The CPSM will need to be recertified, no lifetime certifications. You will need to gather sixty hours of CEU's for each certification. The testing will be more intense than even the C.P.M.. There will be a bridge exam, or you may start from scratch towards your CPSM Certification. Below is a mail that Pam received from ISM:

Good afternoon Ms. Hale,

Is NAPM – Northwest Indiana interested in the upcoming CPSM Pilot program? Not only can your members be among the first to hold this prestigious new certification, the costs are significantly lower. We are in the midst of confirming participation of each affiliate office. There is a minimum of five participants required per exam.

Please contact me if you are interested or if I may assist with questions or more information. Thank you for considering the CPSM Pilot for the NAPM – Northwest Indiana affiliate.

Kind regards,

Trish

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ISM needs to validate their test, so they are offering a pilot program. This would apply to ONLY new certifications, NOT BRIDGE EXAMS. If there is interest by anyone within NAPM-NI on this please contact me. If NAPM-NI does not offer it, other affiliates in the area have the same invitation which you may be able to participate in.

It was an interesting note, I have already heard of a Supply Management Position, which required the CPSM. Rather interesting since it is not even in effect yet! This will be the new wave in certifications, but I cannot share what will happen, as no one seems to know. Those of us that have C.P.M.'s, I would personally suggest waiting until the very last minute to re-certify, or lifetime certify. That will give you the rest of the term as you make a decision on the CPSM. (mind you this is a personal suggestion)

Next spring (May) the ISM National Conference will be held in St Louis. For those of you interested, this may be a unique opportunity to attend a session which is rather close to home.

The web site has been updated, please check it out and share it.

Anyone interested in receiving e-mails on job opportunities which are forwarded to us, please sent a preferred e-mail address to: [ttimm@csinet.net](mailto:ttimm@csinet.net)

Thank you for your continued support of NAPM-NI-YOUR ISM Affiliate,

Timothy A. Timm, C.P.M., A.P.P.