

National Association of Purchasing Management
Northwest Indiana



NEWSLETTER



www.napmni.org *September, October & November 2006* www.ism.ws

Calendar

November 15, 2006, Wednesday
Educational Dinner Meeting

Zuni's
2907 45th Street
Highland, IN 46322

December , 1, 2006 Friday
Christmas/Holiday Get-Together (see details in
President's Pen article below)

T.J. Maloney's
(Raddison Hotel @Star Plaza)
I-65 & U.S. 30
Merrillville, IN



President's Pen

Dear NAPM-NI Members,

I do hope you will join us – NAPM-NI, for our Christmas/Holiday Get-Together at T.J. Maloney's on Friday, December 1st. The appetizers and 1st round of drinks are on NAPM-NI.

I am very concerned about NAPM-NI.

I have sent requests for:

- topics** for our FREE seminar in March
- feedback** on website
- survey** – how to improve and increase membership

I have gotten the following:

- One response on the survey when it was e-mailed to the members who did not attend the May meeting. I did receive feedback from the May, 2006 meeting attendees.

-NO SEMINAR TOPICS SUGGESTIONS

I'm not even sure if anyone is reading this article that I'm writing. Suzanne is being very diligent in getting this newsletter out, but is anyone reading this???? I'm open for suggestions from anyone.

I do realize everyone, myself included, is at the breaking point. There is not enough time in the day to handle everything that is in your basket – home, work, church, family, friends, activities, etc.

So what should we do? Based on current attendance and participation, maybe NAPM-NI should do the following:

- quarterly meetings for 2007-2008 season
- discontinues the FREE seminar in March, 2008
- discontinues the scholarship fund and golf outing in 2007

Help – I'm open for suggestions on anything and everything.

Please try and attend the November meeting at Zuni's on 11/15. David Ryan, from Lake Shore

Chamber of Commerce, is our speaker. His topic is an update on the Chamber of Commerce and how both of our organizations can network together to grow our membership. Take care.

Pam



New Members

Welcome!

In October, your board members voted to accept the following new members:

James Grady (Rolling Mill Service Corporation)
Tracy Frank (Mittal Steel)
Phyllis Loper (Gortrac Division of A&A Mfg. Co.)
Pamela Taylor (Fed. Reserve Bank of Chicago)

Please introduce yourself & welcome our new members!



Phyllis Loper & Tracy Frank at the October Meeting



A Gentle Reminder

Please don't forget--valuable information is available at the national website: www.ism.ws



September

On September 29, 2006 a small group of NAPM members made a field trip to Foster Printing Service, Inc. in Michigan City, IN. Kristin Hadari (corporate account representative) acted as our hostess and tour guide.

During the tour we were introduced to the customer service group, order entry group, and production group. After the introductions we were given a tour of the production facilities where the different printing processes were explained.

Foster Printing Service, Inc is a privately owned company that was established in 1924. A large part of Foster Printing's business has been built around the magazine publishing industry – an industry that demands superior quality and rapid turnaround.

For more than 80 years, Foster Printing Service, Inc. has supported a full spectrum of on-site services that includes high quality printing of brochures, booklets with multiple pages.

Additionally, Foster Printing Service, Inc. offers customized printing solutions for your individualized needs and requirements. They also support their customers' mailing services and direct mail products that include postcards, self-mailers and specialty mailings.

Article Submitted by:
James Grady



October

The October meeting was held at Strongbow's in Vaparaiso. Pam Hale introduced two new members who attended. Charlie Ward gave a brief recap on the success of the Annual Golf Outing.

Pam then introduced the speaker, Dean M. Schroeder, Ph.D., Associate Dean and Director,

Graduate Programs in Management, Vaparaiso University.

Dr. Schroeder is also the co-author, with Alan G. Robinson, of Ideas are Free - "How the idea revolution is liberating people and transforming organizations". Dr. Schroeder gave an informal, relaxed and very informative presentation of his book. He presented background information on some of their studies, such as one that included how a \$100 plastic tarp could save a corporation hundreds of thousands of dollars (if not millions) – all because one employee came up with a simple solution or idea for a problem. Other background stories were equally fascinating

After his presentation, Dr. Schroeder answered questions and signed books for those purchased copies. Personally, I can't wait to have the opportunity to read the one I bought!

Many thanks to Dean Schroeder for a wonderfully informative and fascinating educational presentation.

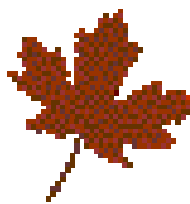


to: www.napmni.org

Keep checking out our website! We will soon have a page for job seekers! If any of you have a job you would like to list for seekers, please send the "want-ad" to:

ssharp@napmni.org

After it is received, I will forward it to our web host and have it posted. Because I have recently experienced a job search, I am hoping this will become an invaluable tool to anyone who is looking for employment and also for those who are seeking employees. I will also have a couple of links added to our website of sites that were useful in job searching.



In closing...

Wow! This year has been quite a learning experience. I've gone from thinking "How did I ever find enough time to work!" while I was unemployed, to thinking "There really aren't enough hours in the day for just this job!"

After working in purchasing as a temp for a month, I am currently working in customer service for a major appliance corporation – Whirlpool – a GREAT COMPANY! I learning and in training as an Export Parts Customer Service Rep for Maytag Appliances. Putting in many hours trying to get so many new processes figured out. In addition, this February, we'll be integrating with Whirlpool's SAP system – another new system to learn & quickly!

Also, I studied real estate at Purdue, North Central Campus last summer and have passed the state exam in October. So I am in training with a local LaPorte real estate broker. So much to learn – so little time!

It's funny, that I thought that at this age, things would be on downside – life would be more leisurely, but yikes – one has so much to keep up with and learn. Yet, I doubt I would have it any other way. The challenges and the learning are wonderful. Time management is essential. Hopefully, I'll get better at that!

Please, don't forget:

VOLUNTEER TO HELP NAPM-NI IN ANY WAY

OFFER YOUR SUGGESTIONS

GET A NEW MEMBER TO SIGN UP

You'll have fun and work with some of the best people in the world. *Guaranteed!*

Suzanne Sharp
Public Relations Chair