



National Association of Purchasing Management
Northwest Indiana



NEWSLETTER



www.napmni.org

October 2008

www.ism.ws

2008-2009 Calendar

October 15, 2008 Wednesday

Plant Tour-

Hoosier Bat Company
4511 East Evans Avenue
Valparaiso, IN 46383

Educational Meeting

Kelsey's Steak & Seafood
2300 Morthland Drive
Valparaiso, IN 46383

November 19, 2008 Wednesday

Educational Meeting- Branding Northwest Indiana

Professor Paul Trapp

Strongbow's Inn
2405 E US 30
Valparaiso, IN 46385

December 5, 2008 Friday

Christmas Gala

T. J. Maloney's (Holiday Star & Radisson Hotel)
I-65 & US 30 800 E 81st Ave.
Merrillville, IN 46410

January 14, 2009 Wednesday

Joint Educational Meeting AWWI/NAPM-NI

Center for Visual & Performing Arts
1040 Ridge Road
Munster, IN 46321

February 18, 2009 Wednesday

TBD- weather permitting

March 1, 2009 Wednesday

Educational Meeting

Presentation By David Fisher 2008 Scholarship Winner

Caf'e Borgia
10018 Calumet Ave
Munster, IN 46321

April 15, 2009 Wednesday

Plant Tour-

Bass Pro Shop
6425 Daniel Burnham Drive
Portage, IN 46368

Educational Meeting

Bass Pro Shop
6425 Daniel Burnham Drive
Portage, IN 46368

May 20, 2009 Wednesday

Educational Meeting- Election- Marty Harper Award

T. J. Maloney's (Holiday Star & Radisson Hotel)
I-65 & US 30 800 E 81st Ave.
Merrillville, IN 46410



President's Pen

NAPM-NI Members,

There will be no Presidents Pen this month

NAPM-NI Officers 2008-2009

Jim Grady- President
Pam D. Hale, C.P.M.- 1st VP
Doug Beal, C.P.M.- 2nd VP
Donna Meeks, C.P.M., A.P.P.- Treasurer
Marcus Olsen- Secretary (Pending vote of Board)
Timothy A. Timm, C.P.M., A.P.P.- Communications
& Newsletter Chair
Sharon Duracz, C.P.M.,- Membership Chair
Patty Grove, C.P.M., A.P.P.- International Chair
Debra Cavey- Professional Development Chair
Sharon Duracz, C.P.M., & Debra Cavey- Programs
Co-Chairs
Charlie Ward- Scholarship Golf Outing Chair

Last Chance to Register for C.P.M.

Make your plans now to register for your C.P.M. Exams before the final registration deadline on December 31, 2008. For more information, visit the Professional Credentials section of the ISM Web site or e-mail certification@ism.ws.

September Scholarship Golf Outing

After torrential rains just a week earlier, floods covering most of Northwest Indiana you would have thought that our annual outing would have been a catastrophe, claimed by the weather and cancelled. Quite the contrary, you couldn't have asked for a nicer more beautiful day, Monday September 22nd was sunny, bright blue skies, and white clouds, a soft breeze, moderate temperatures, and a beautiful well groomed golf course waiting for our players. 122 golfers signed up and participated in our annual outing, helping us continue funding our longstanding scholarship program. Thanks to great planning the day went smoothly, and the food served was excellent as usual.

A BIG THANKS to the hard working Scholarship Golf Outing Committee chaired by Charlie Ward for another GREAT success. The hard work of a few made the day memorable for all who attended.

October Plant Tour

On October 15th we will be touring the Hoosier Bat Company in Valparaiso.

NAPM-NI OCTOBER, 2008 MTG. INFO

DATE: Wednesday, October 15th, 2008

TIME: 4:00pm Hoosier Bat Company Tour
5:30pm - Registration
6:00pm - dinner
7:00 - tour highlights

Hoosier Bat Company
4511 East Evans Avenue
Valparaiso, IN 46383
219-531-1006/800-228-3787
Website: <http://www.hoosierbat.com/>

Kelsey's Steak & Seafood
2300 Morthland Drive
Valparaiso, IN 46383
219-465-4022

NOTES: Please be on time for start of tour at 4:00pm
Go to website for directions or go to map quest .com

Hoosier Bat Company

Out of a small Indiana town 50 miles east of Chicago, Hoosier Bat Company is quickly becoming the bat of choice for major and minor league players. If you want to be a Major Leaguer you have to use wood. Hoosier Bat Company makes an all ash bat, used by many major and minor league players, and a patented three-piece wood bat, the WOODFORCE 2000. With ash in the handle, hickory in the sweet spot, and maple on the barrel end, this bat provides a solid sweet spot that will not flake, while retaining the same look and feel as a traditional all ash bat. All of our bats are made from quality wood and crafted to exacting standards. If you want quality, you will get it at Hoosier Bat Company.

Some Of The Major League Players Who Use Hoosier Bats:

Frank Thomas	Juan Uribe	Scott Podsednik
Neifi Perez	Louis Alicea	Rich Amaral
Garret Anderson	Sandy Alomar	Harold Baines
Peter Bergeron	Brant Brown	Roosevelt Brown
Jamie Carroll	Joey Cora	John Curl
Miquel Cairo	Mike DiFelice	Gary DiSarcina
Ray Durham	Darin Erstad	David Francia
Craig Grebeck	Lenny Harris	Tyler Houston
Corey Koskie	Matt Lawton	Paul Loduca
Dave Martinez	Micky Morandini	Rey Ordonez
Magglio Ordonez	Rafael Palmeiro	Jay Payton
Bo Porter	Jose Valentin	Jose Vizcaino
Matt Walbeck		

2009-Not that far away- start planning!

May 3-6 2009
ISM 2009 International Conference-
Charlotte, NC

2009 Summer Leadership Conferences
2009 Summer Conferences have been cancelled for 2009 due to inadequate funding by the ISM Board. Stay tuned to see if they return in 2010!

Current Thoughts

What will be the effects of the current financial crisis on our world, our country, our community, and our families? It is probably too soon to say things have settled out, even with the passage of the government bail-out

package for Wall Street. Professionally let's keep an open eye on our suppliers! With the lack of available credit, contraction of incoming orders and other factors, many suppliers we rely on today may not be around to continue serving us six months from now. How prepared are we for a supply chain crisis? If a supplier fails, if more than one fails, will we be prepared? Will we be proactive and the first in line at a new potential supplier, or still out thinking and hoping everything will be all right? Do we know the signs of failure?

We are professionals. We need to make use of information that is available, market conditions, the Report On Business, commodity prices, credit rates, etc. We need to make use of educational resources even more than ever now. To make wise decisions for the companies we support we must be equipped for the task. In today's global economy we are crossing waters that have never been navigated before. Chart wise courses, and look out for the ice bergs! Many dangers are hidden below the surface of the visible water. They may be the ones that sink us.

That is one of the challenges of Supply Management, and take that word literally. MANAGE our suppliers. It is far beyond purchasing, or buying as we used to be identified as. We need to be proactively engaged with our suppliers. We both need to survive these difficult times.

Don't forget to make your reservations on our web site now for our October Plant Tour. We look forward to seeing you there!

Thanks
Tim