



National Association of Purchasing Management Northwest Indiana



NEWSLETTER



www.napmni.org

November 2008

www.ism.ws

2008-2009 Calendar

November 19, 2008 Wednesday

**Educational Meeting-
Branding Northwest Indiana
Professor Paul Trapp**

Strongbow's Inn
2405 E US 30
Valparaiso, IN 46385

December 5, 2008 Friday

Christmas Mixer Gala

T. J. Maloney's (Holiday Star & Radisson Hotel)
I-65 & US 30 800 E 81st Ave.
Merrillville, IN 46410

January 14, 2009 Wednesday

Joint Educational Meeting AWM/NAPM-NI

Center for Visual & Performing Arts
1040 Ridge Road
Munster, IN 46321

February 18, 2009 Wednesday

Plant Tour-

FEDEX Distribution Center
1515 Gostlin Street
Hammond, IN 46327-3113

Dinner

Freddy's Steakhouse
6442 Kennedy Ave
Hammond, IN 46323

March 18, 2009 Wednesday

Educational Meeting

**Presentation By David Fisher 2008 Scholarship
Winner**

Café Borgia
10018 Calumet Ave
Munster, IN 46321

April 15, 2009 Wednesday

Plant Tour-

Bass Pro Shop
6425 Daniel Burnham Drive
Portage, IN 46368

Dinner

Bass Pro Shop
6425 Daniel Burnham Drive
Portage, IN 46368

May 20, 2009 Wednesday

**Educational Meeting- Election- Marty Harper
Award**

T. J. Maloney's (Holiday Star & Radisson Hotel)
I-65 & US 30 800 E 81st Ave.
Merrillville, IN 46410

NAPM-NI Officers 2008-2009

President

Jim Grady

1st VP

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Treasurer

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Open

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Professional Development Chair

Debra Cavey

Programs Co-Chairs

Sharon Duracz, C.P.M., & Debra Cavey

Scholarship Golf Outing Chair

Charlie Ward

Calendar Change- February

You will notice we have scheduled a February Plant Tour, The FEDEX Distribution Facility in Hammond. This will give our members a look at a logistics operation and our timing there should match their busy hours. This will give us a total of three plant tours this year! Hope to see you there!

October Plant Tour

We had a GREAT tour of the Hoosier Bat Company in Valparaiso Indiana on Wednesday October 15th. We learned the history of the company and saw the progression of bats being made. We learned a small company like Hoosier Bat has worldwide presence, and is continuing to grow their global presence. We saw turning of bats, sanding, and finishing, right down to the three distinctive rings on the bat handle. We also learned about their unique three piece bat constructed of Maple, Hickory and Ash or Birch.

The next time you are watching a ball game and see a bat with three rings on the handle, you will know it came from Valparaiso.

November Meeting

Our next educational meeting will be November 19th at Strongbow's In Valparaiso. Professor Paul Trapp of Valparaiso University will discuss Branding Northwest Indiana. What is Northwest Indiana known for? How do we go about branding? Or possibly changing an image?

Make your reservations now at our website, and enjoy this informative meeting.

Last Chance to Register for the C.P.M.

Make your plans now to register for your C.P.M. Exams before the final registration deadline on December 31, 2008. For more information, visit the Professional Credentials section of the ISM Web site or e-mail certification@ism.ws.

Information you should know on the C.P.M.

This is IMPORTANT information for those still considering the C.P.M. certification, re-certifying, or considering the C.P.M. to CPSM bridge exam.

Last Day to **register** for the C.P.M.:
December 31, 2008

Last day to **take** the C.P.M. exams:
December 31, 2009

Last day C.P.M.'s may **take** Modules 3 & 4 for recertification:

December 31, 2009

Last day to **apply** for C.P.M. designation:
December 31, 2013

Last day to **register** for the C.P.M. to CPSM bridge exam:
December 31, 2013

Last day to **take** CPSM bridge exam:
December 31, 2014

Are you interested in completing your C.P.M.? Are you interested in pursuing your CPSM? How can we help? Would you like a review seminar? Study group? Study materials? Please let us know, we will be glad to help!

Membership

Did you realize that there are several different types of membership available through ISM? We get questions more and more about what type of membership someone has or should get. The two main types are National Direct Members, and NAPM-NI Affiliate Members.

A National Direct Member gets all the privileges the ISM National has to offer. You will receive discounts on National Seminars, Programs. You will receive the ISM magazines, and certification opportunities.

You will not get the benefits that NAPM-NI offers our members. Networking, educational meetings, plant tours, our annual AWMI/NAPM-NI joint meeting PLUS all the National ISM benefits NAPM-NI Seminars are not available without cost to National Direct Members. Our Educational Meetings are \$20.00 per meeting to non members. With nine meetings this year, that would add \$180.00 to your National Direct Member fee of \$170.00 for a total of \$350.00. Our NAPM-NI annual dues are \$200.00, a savings of \$150.00 over National Direct for local benefits.

If you accidentally signed up for a National Direct membership, you can change that to NAPM-NI membership. You would have to call or contact ISM directly and advise them of your wish to change. Your National Direct dues will be applied to NAPM-NI dues, leaving \$30.00 for that year and a \$20.00 first time administrative fee for NAPM-NI.

Survey- Zoomerang

By the time you read this newsletter you should have received a link to participate in a Zoomerang Survey for NAPM-NI. I filled out the survey around 2:00 PM, and by 7:00 PM the same day we had 10 hits, not bad! The comments have been very helpful. When the survey is complete we will review the comments as a board, and plot a course to satisfy the membership. Thank you for participating!

Tours

One item so far that has stood out on the survey is that you are interested in more plant tours. Some of you indicated possible sights, some offered your own plants, but didn't indicate what that plant was. This question will be discussed, but in the meantime, if you have suggestions, please drop me an e-mail with them. That way we can start the list for next year! Send suggestions to ttimm@csinet.net. Thanks

Contact Information

The only way we can keep in contact with you is if you keep your information current. Each year we ask you to take a few minutes and visit the ISM website to update your contact information. The e-mail and other information we have for you are taken from your membership information there. With current conditions, and job changes, we do not want to lose track of you, OUR members.

Job Leads

Closing comments for this month. We also try to update our mailing list of our members who wish to be on the distribution list for Job Opportunities. I have received many e-mails back when submitting these important leads. If you as a member wish to receive these leads, please send me an e-mail at ttimm@csinet.net so I can keep you informed on opportunities as we receive them. If you do not wish to receive them at work, please indicate your preferred address.

Current opportunity:

A privately owned, Michigan - based company that is growing, financially stable and world-class leader in the product development, engineering and manufacture of braking applications internationally is looking to add top talent to their sourcing division to assist in developing foreign and domestic suppliers for products that are compatible with company's sourcing strategies.

Title: Sr. Commodities Specialist - Michiana based position

Knowledge, Skills, Abilities: Must possess strong intrapersonal skills, verbal and written communication skills. Ability to communicate both internally and externally. Technical knowledge of contract procurement and negotiating skills with heavy emphasis on foreign sourcing. Posses an understanding of Asian, Indian and Eastern European cultures and their sourcing landscape. PC literacy with working knowledge of spreadsheets and work processing. Must have the ability to be adaptive and flexible in dealing with multitude of concerns on a daily basis. An educational background that is engineering combined with business is a plus but not required. Compensation based on experience

If interested, please contact Kathleen McDonald by email at kmcdonald@careerinvestments.com or via cell phone at (317) 496-8475.

Kathleen McDonald
President & CEO
Career Investments LLC
317.496.8475 cell
317.931.8125 direct

Have a GREAT month!

Tim